



## July 17, 2020

To all our valued customers,

Due to the increased cost of raw materials and exchange rates, we will be implementing a price change to the products listed below. If you have any questions regarding these increases, please contact your local Herman's Supply Company sales representative or e-mail <a href="mailto:sales@hermanssupply.com">sales@hermanssupply.com</a>.

| PRODUCT LINES                           | APPROX. INCREASE % | EFFECTIVE            |
|---|--------------------|----------------------|
| GAF Shingles & Accessories              | 4% - 6%            | September 14th, 2020 |
| CertainTeed Shingles & Accessories      | 4% - 6%            | September 14th, 2020 |
| IKO/CRC Shingles & Accessories          | 4% - 6%            | September 14th, 2020 |
| OC Shingles & Accessories               | 4% - 6%            | September 14th, 2020 |
| BPCO Shingles & Accessories             | 4% - 6%            | September 14th, 2020 |
| Miscellaneous Slope Roofing Accessories | 4% - 6%            | September 14th, 2020 |

We appreciate your business and we hope 2020 will bring much success to you and your company.

Sincerely,

Matthew Schrompf

President

Herman's Supply Company & Herman's Distribution