

September 11, 2021

To all our valued customers,

Due to the increased cost of raw materials and exchange rates, we will be implementing a price change to the products listed below. If you have any questions regarding these increases, please contact your local Herman's Supply Company sales representative or e-mail sales@hermanssupply.com.

SLOPE ROOFING PRODUCTS

PRODUCT LINES	APPROX. INCREASE %	EFFECTIVE
GAF Slope Roofing Products	4% -6%	October 11, 2021
CertainTeed Slope Roofing Products	6% -7%	October 11, 2021
IKO/CRC Slope Roofing Products	6% -10%	October 11, 2021
OC Slope Roofing Products	6% -10%	October 11, 2021
BPCO Slope Roofing Products	6% -10%	October 11, 2021
Slope Roofing Accessories	5% -10%	October 11, 2021

COMMERCIAL BUILDING PRODUCTS

PRODUCT LINES	APPROX. INCREASE %	EFFECTIVE
TPO & Accessories	10% - 12%	October 11, 2021
EPDM Membrane & Accessories	10% - 12%	October 11, 2021
Poly ISO , XPS	10% - 15%	October 11, 2021
Polyglass Products	10% - 12%	October 11, 2021
Bakor Product	10% -12%	October 11, 2021
Commercial Fasteners and Plates	15% - 20%	October 11, 2021

It's very important to understand the supply demands on the manufactures. For this reason, all products are priced at the time of ship date regardless of order entry or quote dates.

Important Note for project pricing. All project pricing is only valid for 60 days. After 60 days material is priced at the time of manufacture ship date.

Due to manufacture shipping delays all special order pricing is effective the manufacture ship date.

All factory direct loads will be priced at the time of manufacture ship date.

Good news we are seeing a decrease in wood products. All wood products are subject to price changes without notice. We have recently reduced our Plywood pricing.

We appreciate your business, and we hope 2021 will bring much success to you and your company.

Sincerely,



Matthew Schrompf
President

Herman's Supply Company & Herman's Distribution