

**POLYGLASS U.S.A., Inc.**  
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Website: [www.polyglass.us](http://www.polyglass.us)

To: Polyglass – USA Customers

August 24<sup>th</sup>, 2021

**Subject: Announcement of Price Increase**

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We would like to thank you for being a loyal and consistent customer to Polyglass USA, Inc. Your satisfaction is very important to us, and we hope we have been successful in providing you with excellent customer service and quality products.

Due to the continued raw material and ancillary cost increases in manufacturing, it is necessary for Polyglass USA, Inc. to announce a price increase effective **October 1, 2021** on product categories as follows:

Up to 10% All APP torch products, SBS torch/mop products, Self-Adhered cap and base Products and Self-Adhered underlayment products,

All orders shipped on or after the effective date of **October 1, 2021**, will be invoiced at the increased pricing levels. Please speak to your local sales representative and/or your Regional Sales Leader for details of the price increase on the specific products for your region. Also, we ask that you please factor product availability and freight timelines into your inventory considerations.

We at Polyglass understand how important it is for you and your customers to have price certainty for future projects and quoting. We will communicate future price increases with as much notice as possible if we continue to incur additional incremental ancillary costs throughout the year.

Again, we wish to thank you for your continued business and partnership and should you have any questions or concerns, please contact your local sales representative and/or Regional Sales Leader.

Sincerely,

Dan Nichols  
Director of Sales,  
Polyglass USA