



July 9, 2021

Dear Valued Customer,

We are writing this note to inform you that SFS finds it necessary at this time to revise pricing starting on August 1, 2021. Any orders shipped on or after August 1st will be invoiced at the new pricing. Price increases will range between 8-15% depending on materials and services involved to manufacture, package, and ship effected goods. Price pages reflecting these changes will be provided to you shortly by your sales representative.

Be assured SFS has, throughout this challenging year, worked hard to mitigate much of the significant cost increases, however key areas including freight (both land and sea), packaging, and volatile labor situations are driving the needed price changes. At the same time we maintain our steadfast commitment to provide our customers high quality products, supported by outstanding customer service.

Your business is very important to us. We look forward to continued partnership on products that meet or exceed performance specifications, deliver operational efficiencies, and create a finished product that is valued in the marketplace for color, style, and design.

I invite you to discuss any questions regarding the details of this price increase with your local sales representative.

Thank you for your business and on-going partnership.

Sincerely,

A handwritten signature in blue ink, appearing to read "Tarrah Wynn".

Tarrah Wynn
General Manager