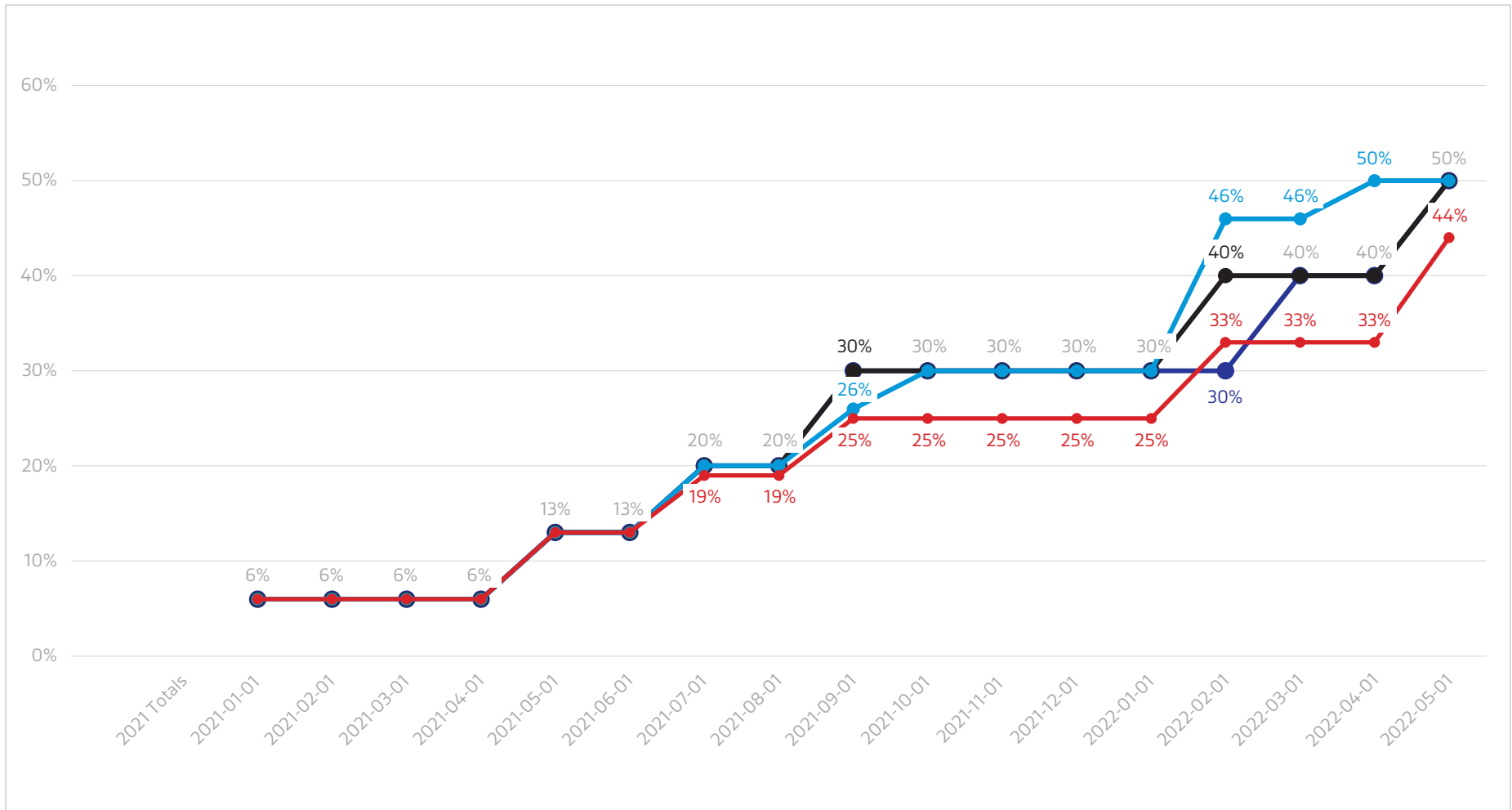


2021-2022 SHINGLE PRICE INCREASE REVIEW



Visit our price increase announcement page - <https://hermanssupply.ca/distributor-manufacturer-announcements/>

Call us toll free: 1-888-2HERMAN | E-mail: ccc@hermanssupply.com | Visit us online: www.hermanssupply.com

Bulletin

November 5, 2020

Dear CertainTeed Canadian Residential Roofing Customers:

Canadian Residential Roofing Price Increase
Effective January 1, 2021

2020 has been exceptionally challenging, and we appreciate your continued support of CertainTeed as we close out the year. CertainTeed is committed to Canada and aligning with our distribution partners to foster long term growth. As a company, we strive to understand customer needs and to meet changing market demand. Controlling and offsetting cost inflation throughout our supply chain and organization has been a high priority throughout this year and will continue into 2021. However, we are at a point where we need to pass through a price increase.

CertainTeed will increase prices on all residential roofing products 4% to 6% effective with shipments starting January 1, 2021.

Orders shipped after January 1, 2021 will be invoiced at the new price, regardless of order entry date.

Your CertainTeed Roofing Territory Manager will contact you with specific price increase amounts by product, and will be happy to answer any additional questions you may have.

We appreciate your continued support of CertainTeed Roofing.

Sincerely,



Jake Clegg
National Sales Manager, Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company





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October 22, 2020

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have all responded to today's challenging market environment and the evolving impact of COVID-19.

As we have adapted to new market dynamics and increased operational costs, including investments in new technologies and improved health and safety measures, **GAF Canada ULC will increase pricing of its residential roofing products by 4-6%, effective January 1, 2021.** All orders shipped after January 1, 2021 will be invoiced at the new level.

This change will continue driving the innovation, service and support that you have come to expect from GAF, especially as we work to meet growing demand during the ongoing pandemic.

Please contact your local Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD0221



BUILDING PRODUCTS OF CANADA CORP.

PRF-21-203-EW

COMMUNIQUE

Date: February 24th, 2021

To: All Customers - Canada

Subject: Price Increase on Residential Roofing Products

Dear Customer,

Due to increased raw material costs, please be advised that, effective **May 3rd, 2021**, Building Products of Canada Corp. will be implementing a price increase of between **5% and 7%** on all residential roofing products including perforated felt (RF404).

All orders shipped on or after **May 3rd, 2021**, independently of the time of the order, will be invoiced at the new prices. We reserve the right to limit quantities on orders placed prior to the effective date of the price increase.

Should you have any questions, please do not hesitate to contact your local Building Products of Canada Corp. sales representative.

We thank you for your continuous support and trust.

A handwritten signature in black ink, appearing to read 'Bernard Nadeau', is positioned above the printed name and title.

Bernard Nadeau
Vice-President, Sales and Marketing



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February 25, 2021

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Effective May 3, 2021 GAF will increase pricing of its residential roofing products by 5-7%. All orders shipped after May 3, 2021 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD1121

Bulletin

March 8, 2021

Dear CertainTeed Canadian Residential Roofing Customers:

Canadian Residential Roofing Price Increase
Effective May 1, 2021

We appreciate your continued support of CertainTeed during these challenging market conditions. As a company, we strive to understand customer needs and to meet the changing market demand. Controlling and offsetting cost inflation throughout our supply chain and organization has been a high priority throughout this year and will continue. However, due to rapid escalation in our raw material and associated finished goods costs, CertainTeed is announcing a price increase on all residential roofing shingles and accessory products by up to 7% effective with shipments starting May 1, 2021.

CertainTeed will increase prices on all residential roofing shingle and accessory products by up to 7% effective with shipments starting May 1, 2021.

Orders shipped after May 1, 2021 will be invoiced at the new price, regardless of order entry date.

Your CertainTeed Roofing Territory Manager will contact you with specific price increase amounts by product, and will be happy to answer any additional questions you may have.

We appreciate your continued support of CertainTeed Roofing.

Sincerely,



Jake Clegg
National Sales Manager, Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company



CertainTeed Canada Inc.



February 19, 2021

To: All of Our Valued Canadian Customers

Subject: Residential Price Increase – May 3, 2021

IKO will be implementing a price increase of 5% - 7% for all residential roofing products and accessories effective with shipments on or after May 3, 2021.

Orders will not be price protected and pricing is based upon time of shipment.

If you have any questions concerning this announcement, please contact your local IKO Sales Representative.

Thank you for your continued support of IKO.

Rob Davidson
Vice President – Residential Sales Canada



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April 30, 2021

GAF CANADA ANNOUNCEMENT

LL BUILDING PRODUCTS

June 14, 2021 PRICE INCREASE

Dear Customers,

Due to continued increased costs related to Steel, Plastic, Fiberglass and other inputs, LLBP Master Flow is announcing a price increase on the following:

Product	Increase
Steel Ductwork	10-20%
Insulated Ductwork	5-7%
Ventilation	7-10%

The price increase will take effect with shipments on **June 14th, 2021**, regardless of order entry date. As we approach the date, we will communicate specific price increases by product.

Should you have any questions concerning this increase, please contact your local Territory Manager, National Account Manager or Sales Manager.

Thank you for your continued support.

Todd Christiansen
Vice President, Sales
LL Building Products Ventilation/Specialty

PCD2121



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April 26, 2021

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Effective July 1, 2021 GAF will increase pricing of its residential roofing products by 4-6%. All orders shipped on or after July 1, 2021 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD2221

Bulletin

May 5, 2021

Dear CertainTeed Canadian Residential Roofing Customers:

Canadian Residential Roofing Price Increase
Effective July 2, 2021

We appreciate your continued support of the CertainTeed product line during these challenging market conditions. As a company, we strive to understand customer needs and to meet the changing market demand. Controlling and offsetting cost inflation throughout our supply chain and organization has been a high priority throughout this year and will continue. However, due to rapid escalation in our raw material and associated finish goods costs, CertainTeed is announcing a price increase on all residential roofing shingles and accessory products by up to 7% effective with shipments starting July 2, 2021.

Orders shipped after July 2, 2021 will be invoiced at the new price, regardless of order entry date.

Your CertainTeed Roofing Territory Manager will contact you with specific price increase amounts by product, and will be happy to answer any additional questions you may have.

We appreciate your continued support of CertainTeed Roofing.

Sincerely,



Jake Clegg
National Sales Manager, Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company



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August 13, 2021

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Effective September 13, 2021 GAF Canada ULC will increase pricing of its residential roofing products by 4-6%. All orders shipped on or after September 13, 2021 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD4221



BUILDING PRODUCTS OF CANADA CORP.

PRF-21-224-EW

COMMUNIQUE

Date: August 16th, 2021

To: All Customers - Canada

Subject: Price Increase on Residential Roofing Products

Dear Customer,

Due to increased raw material costs, please be advised that, effective **September 16th, 2021**, Building Products of Canada Corp. will be implementing a price increase of between **6% and 10%** on all residential roofing products including perforated felt (RF404).

All orders shipped on or after **September 16th, 2021**, independently of the time of the order, will be invoiced at the new prices. We reserve the right to limit quantities on orders placed prior to the effective date of the price increase.

Should you have any questions, please do not hesitate to contact your local Building Products of Canada Corp. sales representative.

We thank you for your continuous support and trust.

A handwritten signature in black ink, appearing to read 'Bernard Nadeau', is written in a cursive style.

Bernard Nadeau
Vice-President, Sales and Marketing

Bulletin

August 17, 2021

Dear CertainTeed Canada Residential Roofing Customers:

Canada Residential Roofing Products Price Increase
Effective September 17, 2021

CertainTeed will increase prices on all residential roofing shingles and accessory products by up to 6% effective September 17, 2021.

All Orders shipped on or after September 17th, 2021 will be invoiced at the new price, regardless of the order entry date. This increase will include all shipments. We will provide you with specific amounts by product as we get closer to this date.

Your CertainTeed Territory Manager will assist in answering any specific questions regarding this increase.

We appreciate your continued support of CertainTeed Residential Roofing Products.

Sincerely,



Jake Clegg
National Sales Manager Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company.



August 12, 2021

To: All of Our Valued Canadian Customers

Subject: *Residential Price Increase – September 13, 2021*

IKO is implementing a price increase of 6 - 10% for all residential roofing products and accessories effective with shipments on or after Monday, September 13, 2021.

Orders will not be price protected and pricing is based upon time of shipment.

IKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments or accelerate implementation of this price increase in advance of this announced price increase.

If you have any questions concerning this announcement, please contact your local IKO Territory Sales Representative.

Thank you for your continued support of IKO.

Rob Davidson
Vice President – Residential Sales Canada



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October 12, 2021

GAF CANADA ANNOUNCEMENT

LL BUILDING PRODUCTS

November 15, 2021 PRICE INCREASE

Dear Customers,

Due to continued increased costs related to Steel, Aluminum, Plastics, Fiberglass and other inputs, LLBP Master Flow is announcing a price increase on the following:

Product	Increase
Metal Ductwork	10%-20%
Insulated Ductwork	8%-10%
Ventilation	7%-12%

The price increase will take effect with shipments on **November 15th, 2021**, regardless of order entry date. As we approach the date, we will communicate specific price increases by product.

Should you have any questions concerning this increase, please contact your local Territory Manager, National Account Manager or Sales Manager.

Thank you for your continued support.

Todd Christiansen
Vice President, Sales
LL Building Products Ventilation/Specialty

PCD5421



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January 12, 2022

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Due to increased raw material and transportation costs, GAF Canada ULC is announcing a price increase of **6-8% on all residential roofing products, effective February 21, 2022**. All orders shipped on or after February 21, 2022 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD0122

Bulletin

December 29, 2021

Dear CertainTeed Canada Residential Roofing Customers:

Canada Residential Roofing Products Price Increase
Effective February 12, 2022

CertainTeed will increase prices on all residential roofing shingles and accessory products by up to 7% effective February 12, 2022. CertainTeed continues to optimize our processes to take cost out of our system. However, the continuing inflation on raw materials, labour and input costs require us to pass this inflation to our customers.

All Orders shipped on or after February 12th, 2022 will be invoiced at the new price, regardless of the order entry date. This increase will include all shipments. We will provide you with specific amounts by product as we get closer to this date.

Your CertainTeed Territory Manager will assist in answering any specific questions regarding this increase.

We appreciate your continued support of CertainTeed Residential Roofing Products.

Sincerely,



Jake Clegg
National Sales Manager Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company.



CertainTeed Canada Inc.



January 5, 2022

To: All of Our Valued Canadian Customers

Subject: *Residential Price Increase – February 21, 2022*

IKO is implementing a price increase of 6 - 10% for all residential roofing products and accessories effective with shipments on or after Monday, February 21, 2022.

Q1 PDP orders will not be affected by this increase. However, any new orders will not be price protected and pricing is based upon time of shipment.

IKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments or accelerate implementation of this price increase in advance of this announced price increase.

If you have any questions concerning this announcement, please contact your local IKO Territory Sales Representative.

Thank you for your continued support of IKO.

Rob Davidson
Vice President – Residential Sales Canada

Bulletin

March 14, 2022

Dear CertainTeed Canada Residential Roofing Customers:

Canada Residential Roofing Products Price Increase: **Effective April 14, 2022**

Due to the continued volatility in the market for raw materials used in the manufacturing of asphalt shingles, CertainTeed will increase prices for residential roofing shingles and accessory products by up to 10%, effective as of April 14, 2022.

While there is continued speculation in the marketplace, our data shows that we can expect to see the current trends in raw materials to continue for the foreseeable future. All of our raw materials are being affected but some most impacted are oil derived materials such as asphalt, as well as energy and packaging.

All Orders shipped on or after April 14, 2022 will be invoiced at the new price, regardless of the order entry date. This increase will include all shipments. We will provide you with specific amounts by product as we get closer to this date.

Your CertainTeed Regional Manager and Territory Manager will assist in answering specific questions regarding these increases.

We appreciate your continued support of CertainTeed Residential Roofing Products.

We appreciate your continued support of CertainTeed Roofing.

Sincerely,



Jake Clegg
National Sales Manager, Canada
CertainTeed Exterior Products

Please distribute this notification to all of the appropriate people in your company



CertainTeed Canada Inc.



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March 24, 2022

Canada Price Increase: Residential Roofing Products

Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

Due to increased raw material and transportation costs, GAF Canada ULC is announcing a price increase of **8-11% on all residential roofing products, effective May 01, 2022**. All orders shipped on or after May 01, 2022 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin
Sr. Vice President, Sales
Residential Roofing Systems

PCD1522



March 17, 2022

To: All of Our Valued Canadian Customers

Subject: Residential Price Increase – May 1, 2022

IKO is implementing a price increase of 10% for all residential roofing products and accessories effective with shipments on or after May 1, 2022.

April PDP orders will not be affected by this increase. However, any new orders will not be price protected and pricing is based upon time of shipment.

IKO reserves the right to implement additional price increases, modify job quotes and other existing price adjustments or accelerate implementation of this price increase in advance of this announced price increase.

If you have any questions concerning this announcement, please contact your local IKO Territory Sales Representative.

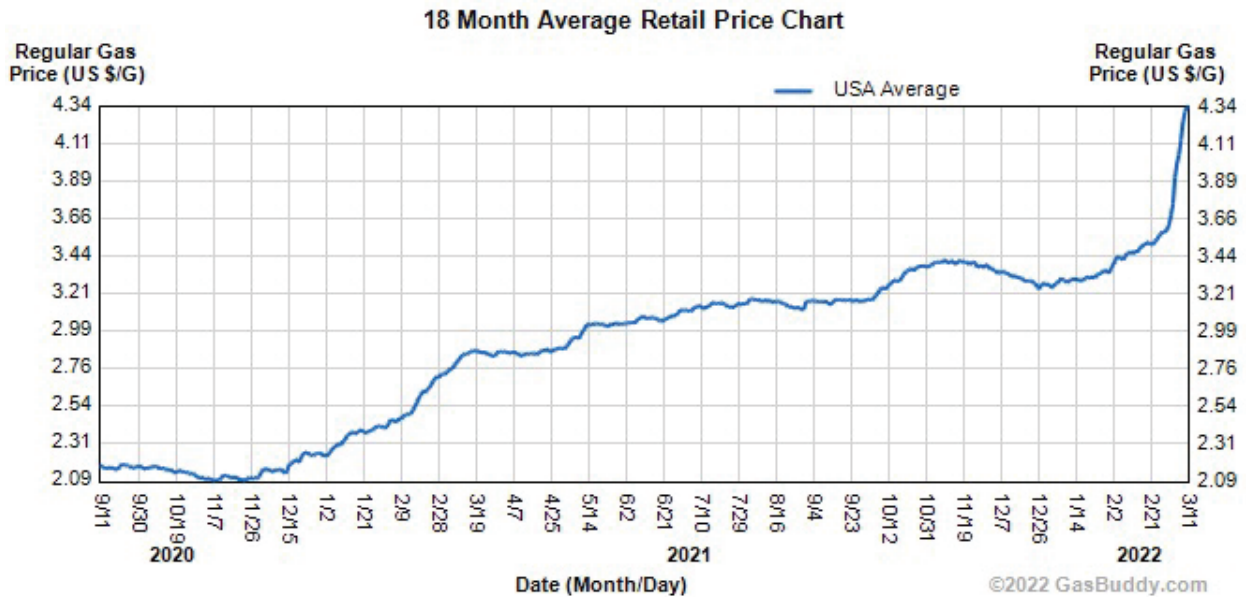
Thank you for your continued support of IKO.

Rob Davidson
Vice President – Residential Sales Canada

March 11, 2022

To all our valued customers,

Recent surges in fuel and crude oil prices have immediately impacted our freight costs and fuel surcharges. **Effective April 1, 2022** the added FSC per delivery will increase from \$49.95 to \$95.00.



All factory direct loads will be priced at time of manufacture ship date.

We appreciate your business, and we hope 2022 will bring much success to you and your company.

Sincerely,

Matthew Schrompf
President

Herman's Supply Company & Herman's Distribution