

March 19, 2025

Subject: Upcoming Price Increase

Dear Valued Customer,

We are writing to inform you that, effective April 18, 2025, we will be implementing a 3% price increase on all of our extruded materials (this increase excludes aluminum composite panels). This increase is necessary to cover the rising cost of commodities and other input costs from our suppliers and to ensure that we can continue to provide you with the high-quality products and services you have come to expect from us.

We have held off increasing pricing until commodities have somewhat stabilized from the recent increases experienced in global supply chains. We will continue to work with our suppliers to mitigate future increases where possible.

We value your business and appreciate your understanding. If you have any questions or concerns, please do not hesitate to contact your territory manager.

Enclosed please find updated pricing sheets.

Sincerely,

A handwritten signature in black ink that reads "Matt Song". The signature is written in a cursive, flowing style.

Matthew Song
VP Operations
matt.song@al13.com